Global Trade Compliance Systems Market Research

FIVE-YEAR MARKET ANALYSIS AND TECHNOLOGY FORECAST THROUGH 2023

GLOBAL TRADE POLICY CHANGES FUEL GTC MARKET GROWTH

Global trade compliance (GTC) solutions automate and streamline processes related to customs and regulatory compliance. GTC solutions automate the discovery, creation, retention, analysis, and communication of information about international supply chains that are of importance to customs and other government authorities responsible for regulation and taxation of cross-border trade.

Geopolitically driven changes to national trade policies have increased the rate of change in tariff regulations. The volume and breadth of changes, in conjunction with the level of press coverage, have increased corporate awareness of the impact that recent, pending, and potential tariff changes can have on their business operations. In turn, there is greater emphasis on taking the necessary steps to comply with trade regulations and minimize duty exposure. An established, formalized system such as a GTC application is seen as a valuable tool for managing the complexities, evaluating alternatives, and systematizing operational policies as they are implemented.

The GTC market is continuing its path to a higher concentration of market share in the hands of fewer suppliers due to numerous acquisitions over the last two years. Most notably, Thomson Reuters acquired Integration Point, and WiseTech Global and BluJay each recently acquired a number of smaller, regional customs and compliance providers.

For more information, please visit us at www.arcweb.com/market-studies/.

STRATEGIC ISSUES

Market insight is essential to identifying growth opportunities in this market. This report will help answer questions such as:

- What regions offer the greatest growth potential and when will this occur?
- Who are the leading and established suppliers in the end user industries with high growth potential?
- To what degree are GTC solutions sold through perpetual license vs. the SaaS model, and what is the expected growth of these two revenue types?

RESEARCH FORMATS

This research is available as a Market Intelligence Workbook (Excel) and/or a concise, executive-level Market Analysis Report (PDF), with or without detailed charts.

RESEARCH FOCUS AREAS

STRATEGIC ANALYSIS
Major Trends
Regional Trends
Industry Trends
Strategic Recommendations

COMPETITIVE ANALYSIS
Market Shares of the Leading Suppliers
Market Shares by Region
    North America
    Europe, Middle East, Africa
    Asia
    Latin America

Market Shares by Revenue Category
    Software
    Software-as-a-Service/Hosting
    Implementation Services
    Maintenance & Support Services
    Trade Content Services

Market Shares by Industry
    Aerospace & Defense
    Automotive
    Chemical
    Electronics & Electrical
    Food & Beverage
    Government
    Household & Personal Care
    Logistics
    Machinery Manufacturing

Mining & Metals
Oil & Gas
Pharmaceutical & Biotech
Retail
Wholesale & Distribution

Market Shares by Customer Tier
    Tier 1
    Tier 2
    Tier 3

MARKET FORECASTS
Total Shipments of GTC
Shipments by Region
Shipments by Revenue Category
Shipments by Industry
Shipments by Customer Tier

INDUSTRY PARTICIPANTS
The research identifies all relevant suppliers serving this market.

Worldwide Global Trade Compliance Systems Market

2018   2019   2020   2021   2022   2023